

## OBJECTIVE

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Ambitious and driven individual seeking a design internship offering growth opportunity

## EDUCATION

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Bachelor of Industrial Design Anticipated May 2019  
Kean University, Union, NJ

## EXPERIENCE

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### **DESIGN ASSISTANT**, WestRock, Totowa, NJ

**PRESENT**

Prepare plant and retail instructions for client  
Update client databases  
Source products for design reviews  
Prototype Merchandising Displays

### **TECHNICAL PROPOSAL**, Momentum Solar, Metuchen, NJ

Created client sales proposals that illustrated the cost savings presented through switching to solar  
Operated Aurora Solar software generating 3D models of homes  
Determined locations of solar panels on residential homes and proposed options available to client  
Analyzed and evaluated client credit eligibility and approval odds.  
Discussed the results of the credit analysis with sales team and made next step recommendations

### **PRODUCT SPECIALIST**, Tesla Motors Inc. Paramus, NJ

Warmly welcomed guests into store location developing rapport  
Educated visitors about various models and technology  
Offered test drives to all age appropriate guests for refined experience  
Produced handoffs to Owner Advisors when a serious purchase inquiry is acquired

## ACHIEVEMENTS

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Dean's List Spring 2017  
Design Challenge Selection: Reimagining Mobility, Cooper Hewitt  
Semi-Finalist at the Business Development Competition, Kean University  
Zeta Beta Tau Fraternity, International, Delta Pi Chapter

## ADDITIONAL SKILLS

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MS Word, Excel, PowerPoint, One Note, iOS Beta 7-9  
Adobe After Effects, Premiere Pro, Photoshop, Illustrator, Indesign  
Solidworks, Fusion 360, Aurora Solar, Keyshot Rendering, Laser Cutting, 3D Printing, Prototyping

A. MICHAEL DANIEL

EXPERIENCE DESIGN

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